

**[www.avconet.net](http://www.avconet.net)**

**Aviation Consultancy Network**

**Selection of Local Representatives**



## Ferenc MARTINEZ, PhD Local Representative Hungary



### Key Tasks:

Ferenc works from 2001 in the civil aviation administration as Head of Department Development and Quality Management. From December of 2006 he is contracted councillor as retired expert of National Transport Authority.

His experiences:

- 4 years industrial experience in technology and maintenance,
- 7 years as councillor, advisor and auditor in different areas,
- 13 years research and educational as associate professor of Organisation and Administration in the Technical University of Budapest,
- 15 years in administration (governmental and municipal) in the Home Trade, Educational, and Economy and Transport Ministries of Hungary and in the Head Mayor Office of Capital Budapest.

He was the Head of Department of Investment in the World Bank Office in The Educational Ministry of Hungary.

From February of 2007 up to February of 2008 he was the „regulation key expert of the “Provision of Technical Assistance to Bosnia and Herzegovina Directorate for Civil Aviation (BHDCA) in Implementation of the Air Traffic Management Strategy” project of the EU.

Registered transport and civil aviation expert of FP7.

### Name:

Ferenc  
MARTINEZ, Dr

### Profession:

M.Mech.Eng.  
M.B.A.  
Dr of Economics.  
Lead Auditor

### Birthday:

11st of  
December

### Nationality:

Hungarian

## Mirosław Nieścioruk Local Representative Poland



**Name:**

Mirosław  
Nieścioruk

**Profession:**

Aviation  
Consultant

**Birthday:**

1 December

**Nationality:**

Polish

### Key Tasks:

Mirek has twenty years career in LOT Polish Airlines with over 14 years in managerial positions including 9 years in top management in various key commercial areas on American and European markets.

While holding many diverse positions in LOT he was an initiator and a leader of a great number of innovative projects which resulted in increased efficiency of business units covered by projects, a revenue increase as well as cost cutting in the fields such as pricing, market segmentation, distribution channels, multilevel sales team organization, travel agencies incentive programs, etc.

He has spent 9 years in United States being responsible for sales and marketing issues: in Chicago 1992-1997 and New York City 1998 – 2002.

During 1997 and 1998 he was appointed as a director of newly created in LOT organization Revenue Management Bureau.

During 2002-2006 he was responsible for sales on European markets.

## Andreia Andreev Local Representative Bulgaria



### Name:

Andreia Andreev

### Profession:

Air Transport  
Management &  
Organization

### Birthday:

27 September

### Nationality:

Bulgarian

### Key Tasks:

Andreia has more than 25 years experience in Civil Aviation. He has been appointed on several senior management positions such as Deputy Director General of the Bulgarian CAA and Director of Balkan Bulgarian Airlines Training Center. He has been an expert for seven years at the International Civil Aviation Organization (ICAO).

#### Area of Expertise:

Air Transport Management, Civil Aviation Administration, Airport Operation, Commercial Air Transport Operators, Flight Safety, Flight Operation, Personnel Licensing and Aviation Training Institutions, Civil Aviation Service Providers, ISO standards and quality systems, assessments and audits.

## Razvan A. Prunean Local Representative - Romania Safety & Quality Expert SMS Implementation



### Name:

Razvan A. Prunean

### Profession:

Safety & Quality Expert

### Birthday:

July 20

### Nationality:

Romanian

### Key Tasks:

Razvan Prunean is a diplomat aviation engineer with a sound experience in the aviation safety field. His recent assignments include independent safety reviews, developing safety arguments, hazard identification and safety assessments.

He also worked as Seconded National Expert within the DG-JRC and was involved in the research activity meant at the creation of the necessary tool for the risk assessment based on ECCAIRS data analysis.

As safety expert he has been involved in multi-cultural working groups or common projects with International Aviation Organizations such as ICAO, EUROCONTROL, EASA, DG-TREN and DG-JRC both from his position within the Inspectorate for Civil Aviation (MoT Romania) and the European Commission (DG-JRC).

## Panos Alevras Local Representative Greece



### Name:

Panos Alevras

### Profession:

Airport Manager

### Birthday:

06 September

### Nationality:

Greek

### Key Tasks:

Panos joined Athens International Airport in July 1997 as co-coordinator of operational aspects and liaison with Olympic Airways.

In November 1998 he became Project Manager of the Evaluation and Monitoring of Operational Readiness + Airport Transfer (EMORAT), Program, responsible for all activities related to the operational readiness, the operational trials and the physical migration from the old to the new airport (ground and air relocation), leading thus to successful commencement of operations of "Eleftherios Venizelos" airport

In 2001 he became Airport Duty Officer (ADO), in parallel to being appointed Project Manager for the Athens 2004 Olympic and Paralympic Games. In 2003 he became Passenger & Terminal Services (PTS), Manager.

Panos has studied Aeronautical Engineering and holds a Master's degree in Airport Planning & Management. He is an expert on airport start-up activities/opening and airport operations.

## Daniel B. Sajet Local Representative The Netherlands



### Name:

Daniel B. Sajet

### Profession:

Aviation  
Management &  
Organization  
Consultant

### Birthday:

11 November

### Nationality:

Dutch

### Key Tasks:

He was with KLM from October 1967 till November 2001 and during this period of service, among other functions; he was posted as Station Manager in Hong Kong (1975-1980), Portugal (1987-1990), Mexico (1990-1992) and Lagos, Nigeria (1995-1999).

During 1992-1994 he was appointed as Manager KLM Quality Consulting department. Trained to perform audits and assessments based on the EFQM concept he introduced a new quality performance measuring system, which was adopted by KLM worldwide, a system that contributed to improve the standard of quality and productivity.

Seconded to the Federal Airport Authority Nigeria (FAAN) (1999-2000) as an Airport Infrastructure and Organization consultant. In this capacity he worked very close with IATA and ICAO regarding ATM, Navigational and En-route charges, Airport Management and Aviation Security issues. He represented FAAN at IATA meetings. During his consulting period an upgrading exercise to MMA (Lagos, Nigeria) was executed in order to meet the FAA airport security requirements in order to enable the American registered carriers (or operating in pool with European carriers) to operate into Lagos, Nigeria. (Implementation of ICAO Annex 17). The required FAA level was awarded in December 1999.

## Oleg Mineev Local Representative Russian Federation



### Name:

Oleg Mineev

### Profession:

Maintenance  
Management &  
Organization

### Birthday:

17 December

### Nationality:

Russian

### Key Tasks:

Oleg has over 25 years experience in maintenance and 15 years in Management. He worked for Russian Air Force, Pan Am and currently works for Delta. He oversees daily station operation, controls station budget, complies with Customs regulation – aircraft parts shipment and receiving, resolve all the issues with airport authorities, investigate possible contracts for insourcing, complies with requirements of Russian Labour Law.

In 1995 received FAA A&P License

He graduated Moscow University of Aviation in 1981



## Harris Boyiatzis Local Representative Cyprus



### Name:

Harris Boyiatzis

### Profession:

Airport Logistics  
Consultant

### Birthday:

15 December

### Nationality:

Greek

### Key Tasks:

Started his career as a material handling automation engineer for projects in North America. With the evolution of IT and logistics he re-focused his professional advancement in the aviation industry.

He developed a versatile knowledge of airport logistics, strong management credentials in strategic planning and human resources.

Having worked in the aviation industry for large and small companies, he has extensive knowledge of international corporate policies, products and markets.

Harris passion in the aviation industry and commitment to excellence, has led him to his current task, helping as an independent consultant, in the launch and development of Avconet.

## Marleen Nuyts Local Representative – Dubai Senior Consultant Ground Handling Auditor IOSA



### Name:

Marleen Nuyts

### Profession:

IOSA Auditor

Senior Consultant GSH

### Birthday:

07 December

### Nationality:

Dutch

### Key Tasks:

Marleen Nuyts is a ground operations expert with wide experience of management including setting up new organizations and managing change.

Marleen's early career was in tourist sales, including several years with a tour operator in Spain. Later she joined Belgavia, a major aircraft handling company based in Belgium. Starting as a handling agent, she became expert in all the major disciplines of aircraft handling including passenger services, ticketing and reservations, lost and found, cargo operations, loadsheets and flight planning. Marleen was called upon to carry out various special projects including surveys of Abidjan and Ilha do Sal, as attaché to the management for special airline related projects and the start up of a Total Quality Control system. Finally she was appointed Customer Services Manager.

She is an accredited IOSA auditor Ground Operations, Cargo and Security.

Marleen is a Belgian national and is fluent in Dutch (her mother language), as well as French, English, Spanish and German. She is a licensed IOSA auditor.

## Mohammed Mazen Al-Azmeh Project Developer - Senior Architect Local Representative Syria



### Name:

Mohammed  
Mazen Al-Azmeh

### Profession:

Architect

### Birthday:

07 May

### Nationality:

Luxembourg,  
Syria

### Key Tasks:

Since his graduation from high school in Damascus in 1977, Mazen build his international career on strong language skills from his parental background and his strength in combining the challenges of two cultures in various critical business situations.

He brings along a strong background in architectural sophistication from Syria and sound know-how in the management of multi million USD infrastructure projects - like the Airrail Center in FRA, Siemens City in MUC and most recently various projects in and around Syria.

Presently he runs the Syrian Liason Office of Tercon GmbH in Damscus.

Mazen is a graduate of Darmstadt University and holds a degree in Real Estate Management from the European Business School in Oesterich-Winkel.

## Dr. Amanollah Rezvani Local Representative – Iran AviationExpert



### Name:

Amanollah  
Rezvani

### Profession:

Consultant,  
Supervisor,  
Auditor,  
Instructor

### Birthday:

13 February

### Nationality:

Iranian; German

### Key Tasks:

He studied Aerospace Engineering with emphasis in Flight Guidance and Air Transportation at Technical University of Berlin.

His main field of competency covers the technical, operational, juristic, economic and management aspects of Air Transportation. In detail Planning and Management of Airports, A-SMGCS, Air Traffic Management, Aircraft Performance & Operation & Airworthiness, Aviation Law, politics and economy as well as Aviation Quality Standards (AS/EN/JIS Q 9100) and Safety Management Systems are his fields of knowledge & work.

Dr. Rezvani brings more than 15 years work experience in international area as consultant, project supervisor, system designer, auditor and instructor.

## Juan C. Arbelaez Escallon Airline Sales & Marketing Regional Representative - Latin America



### Key Tasks:

Juan has a 25 years career in the airline and travel industry, actively engaged in sales, marketing, operations, administration, human resources and alliances in various airlines.

He was responsible in opening new routes for Eastern Airlines in Colombia (1981), Continental Airlines in Colombia and Mexico(1993-2000), Avianca in Fort Lauderdale (2003). During his post as Vice President - International Division for Aeromexico he was their representative at SKY TEAM alliance in Europe and Latin America. During the past five years he was the Commercial Vice President for Avianca until the merge with Aces Airlines and then became their Regional Director USA and Mexico responsible for the legal representation in the USA during their chapter 11.

### Name:

Juan C. Arbelaez  
Escallon

### Profession:

B. Sc. in Communicaion  
Commercial Manager /  
Airline

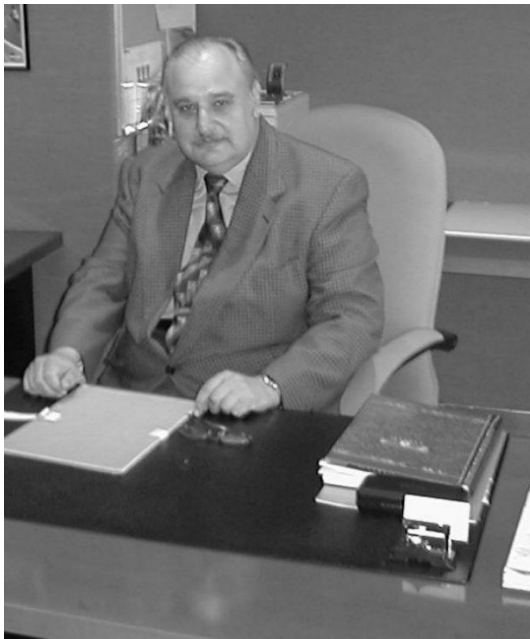
### Birthday:

22 June

### Nationality:

Colombian / US  
Resident

## Mario Raúl Carneglia Local Representative Argentina



### Key Tasks:

He started his career with Aerolíneas Argentinas as Flight Dispatcher in 1969, worked for Pan American World Airways with assignments as Station Manager in Argentina (1983-1989), Brazil and Central America (1989-1991), was with Delta Air Lines from November 1991 till December 2002, posted as Station Manager in

Lisbon, Madrid, Barcelona (1991-1997) and thereafter as Regional Director Airport Services for Mexico, Central and South America. During those years he developed

multiple skills in all areas of airline administration and management, customer services, human resources and airport security. In his last capacity he was responsible for 12 station openings throughout Latin America and the day to day business of 17 stations.

### Name:

Mario Raúl  
Carneglia

### Profession:

Aviation  
Consultant

### Birthday:

24 October

### Nationality:

Argentinian

## Patricia Martin Senior Architect Local Representative Peru



**Name:**

Patricia Martin

**Profession:**

Architect

**Birthday:**

22 August

**Nationality:**

Peruvian

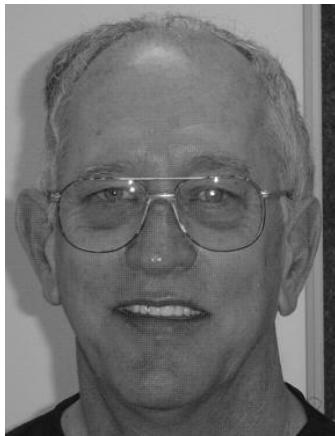
### Key Tasks:

Highly skilled architect with eleven years of experience in engineering design, including 5 years of experience in airport design. 7 years of experience in project management, planning and cost control, and project feasibility evaluation as well. Qualified and certified in ISO 9001.

Patricia has been working as a Subproject Manager and leads the architectural efforts for the LAP executed US\$ 120 million Jorge Chavez International Airport Expansion Project in Lima, Peru.

During the first phase of this project Patricia supervised and reviewed architectural concerns of all the subprojects; she also was in charge of technical coordinations with engineers, designers and drafters. She has experience and knowledge of codes/regulations that backed all her decisions during the stage of the engineering, this can be vouched from the least problems associated for the Architectural discipline in the Lima Airport project.

## Chris Jacobs Local Representative South Africa



**Name:**

Chris Jacobs

**Profession:**

Airport Manager

**Birthday:**

17 December

**Nationality:**

South African

### Key Tasks:

With more than 41 years of experience in the Aviation Industry, Chris has successfully managed three different category Airports as The Airport Manager. His experience includes his involvement with the Commercial, Retail and Property as Business Advisor: Commercial Operations. Included in his responsibilities were Contracts & Leases.

During this period Chris was responsible for the writing of Policies and Procedures for Operations in ISO format based on IATA and ICAO Standards. As Business Advisor for ACSA he is familiar with contingency planning for ANY threat in the Aviation Environment. He just completed the Ops Manuals for the ACSA Group (10 Airports) 26 Million annual passengers based on Doc 9774. The Ops Manual is a combination of the SMS, Quality Control, Operations Policies & Procedures.



## Amira Local Representative Tunisia



Name:

Amira

Profession:

Tax Collection  
Officer

Birthday:

August 16

Nationality:

Tunisian

### Key Tasks:

Amira has a postgraduate degree in Forecasting Economic Systems and Financial Markets from the High Institute of Management of Tunis (2004). Student, she joined as a trainee a company of intermediary financing and after graduation she worked in various fields, telemarketing and teleconsulting; import and export (transit of Oil equipment) and in projects management with CCM Consulting Group International Network.

In CCM, as Project Officer, Amira enjoyed working on EC funded tenders for supporting developing countries (EuropeAid Program) and was involved especially in missions in the MENA zone that includes many Mediterranean countries, and particularly in the following domains: Education, Employment and Social; Environment; Telecommunications and Information Technologies; in addition to Transport and infrastructures where she discovered the AVCONET Network.

In July 2007, she has been accepted in a national competition to join the Ministry of Finance and work in the field of Public Finance and Tax Collection.

## John Leaver Consultant-Facility Planner Canada-USA



### Name:

John Leaver

### Profession:

Consultant-Facility  
planner

### Birthday:

4 December

### Nationality:

American-Canadian  
Resident

### Key Tasks:

John is a seasoned aviation professional with 20+ years of experience in International airline operations and customer service as well as terminal facility planning and implementation.

John played a key role in the planning/development of a 4-airline JV project in New York coordinating design requirements for partner airlines, while providing Common-use set-asides for potential tenant airlines.

Additionally, he was instrumental in various budget savings efforts and alternative revenue sourcing through corporate sponsorship programs and successfully negotiated and coordinated appropriate spacing and considerations from various U.S. Gov't agencies within the planned facility.

John has also played a role in the marketing, finance and introduction of sophisticated European GSE into the N.American airport market.

## Professor Herbert G. Harris Dr of Transport Regional Representative Asia & Pacific



### Name:

Herbert G. Harris

### Profession:

Int'l Aviation Consultant

### Birthday:

January 9th

### Nationality:

New Zealander

### Key Tasks:

**Dr HARRIS** is a Professor, Faculty of International Law, & Dr of Transport, St Petersburg. He is also member of the International Law Association, Moscow.

**Dr HARRIS** has a solid academic background in **International, Institutional and Air and Space Law** and more than 40 years of experience in the field of **Civil Aviation**. As an aviation specialist ( international, and domestic) on **regulatory matters** he has a long track record in analysing national and **international** legal frameworks,

He is also familiar with the international players ICAO (he was the Scientific Head of the Project: "**The Implementation of International Civil Aviation Organization (ICAO) Principles In Russia and the CIS States** and the Development of the Common Transport Services Market"), IATA, CAA, FAA,... and has a deep knowledge of the **European** (Russia and CIS States, Belgium, Britain, Island) and **Asian** (Indonesia, Philippines, New Guinea and Thailand) Civil Aviation Regulations. He is also well known for his many years of experience in the South Pacific.

## T G Vijayaraj Local Representative – India MasterPlanning



**Name:**

T G Vijayaraj

**Profession:**

Aviation Consultant

**Birthday:**

April 4

**Nationality:**

Indian

### Key Tasks:

TG has extensive experience in the field of Airport Project management, architecture, planning, Project Coordination and Management.

He brings along 30+ years experience in Aviation and is specialized on Airport Planning and execution.

He is on the Panel of Experts of International Civil Aviation Organization (ICAO) and associated in number of projects globally.

Member of professional bodies:

Honorary faculty to 'National Institute of Aviation Management and Research' and a number of universities.

## David Cohney Local Representative Australia



### Name:

David Cohney

### Profession:

Airport  
Consultant

### Birthday:

2 September

### Nationality:

Australian

### Key Tasks:

David is a member of the Airbiz management team. He is a recognized international authority on airport system demand and capacity, as well as airport environment issues.

David has over 20 years specialist consultancy experience in a wide range of roles. He is well respected as an innovator for his lateral thinking, facilitation of workshop based solution seeking. He is often involved in scoping studies in providing a framework for problem definition prior to the problem solving stage.

He has acted as an expert witness in environment and planning courts. He led a team that reviewed the performance of the Long Term Operating Plan for Sydney Airport, involving complex airport system operations, capacity, environment and policy issues.

David has provided specialist technical expertise for airport projects in Australia, New Zealand, the Pacific Islands, Canada, South Korea, Malaysia, Hong Kong and the UK.

## Eun-Young Park Local Representative South Korea



**Name:**

Eunyoung Park

**Profession:**

Office Manager

**Birthday:**

20 February

**Nationality:**

Korean

### Key Tasks:

Eun-Young has been working at the project of Incheon International Airport since October 1997. She worked for Parsons Overseas Engineering Company as an interpreter/translator and assistant for project director of Parsons for two years.

In December 1999, she joined the DLIA project at Incheon International Airport as the first employee. She was assigned to HQ of Deutsche AercosConsult, in Frankfurt in 2001 and later worked on a new airport in Manila, Philippines in 2002. She is involved in accounting, invoicing, contract managing, office managing and various other fields where professional support is needed.

Eun-Young has studied Mathematics at college and Statistics at graduate school in the U.S. and became the first local representative for Avconet Ltd. in Asia in 2005 – supporting companies in start-up or project related activities.

## Abdullah Agus Ma'rufi Local Representative Indonesia



### Key Tasks:

Mr. A. Agus Ma'rufi has over 16 years of relevant experience in the Aerospace and Aviation industry and an experienced Engineering professional who is skilled in the CNS/ATM (Communication, Navigation, and Surveillance / Air Traffic Management). He has also performed work in several projects to develop Airport and Air Traffic Services design and integration. Graduated as Aerospace Engineer from Bandung Institute of Technology and started his career as Research Leader on Aerospace technology at R&D Center of Indonesian Aircraft Industry. Then continuing his career as Avionics and Mission System Engineer who in depth specialization on the CNS/ATM Technology. He has also experienced to work at EMBRAER – Brazil for their ERJ's (EMBRAER Regional Jet's) aircraft series. After that period He has been focusing on the Airport and Air Traffic Services development and planning projects consultant at Indonesian Aerospace (IAe).

### Name:

A. Agus Ma'rufi

### Profession:

CNS/ATM  
Specialist,  
Airport and Air  
Traffic Services  
Consultant

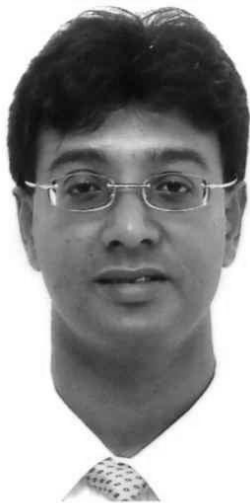
### Birthday:

14 April

### Nationality:

Indonesia

## Lasantha Hettiarachchi Local Representative Sri Lanka



**Name:**  
Lasantha  
Hettiarachchchi

**Profession:**  
Lawyer in  
Aviation

**Birthday:**  
19 February

**Nationality:**  
Sri Lankan

### Key Tasks:

Lasantha is a member of the Alumni Association of the Institute of Air and Space Law of McGill University, Montreal, Canada.

He acts as a legal counsel and have represented in Sri Lanka airlines like KLM, Royal Jordanian Airlines, Saudia, Mahan Air & Virgin Atlantic, Czech Airlines, Pakistan International Airlines, Air Arabia, and a number of other local and regional airlines.

Lasantha has served as Legal Consultant to a committee headed by the Director General of Civil Aviation, Sri Lanka for drafting Air Navigation /Airport Zoning Regulations and drafting/formulating the Aviation Security and Air Transport Providers Licensing Regulations.

Lasantha supports the Network members in general aviation matters, such as liability issues and litigation, ground handling contracts, aircraft leasing as well as service contracts.



**[www.avconet.net](http://www.avconet.net)**

**Aviation Consultancy Network  
Frankfurt Airport  
Cargo City South/Bldg. 664c  
60549 Frankfurt**

**fon: + 49 69 70792037**

**fax: + 49 69 70792038**

