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**Aviation Consultancy Network**

**The Management Team**



## Peter Meier The Management Team General Manager - Avconet Ltd.



### Name:

Peter Meier

### Profession:

M. Sc. Social  
Science

### Birthday:

15 December

### Nationality:

German

### Key Tasks:

Peter brings in 12 years of experience from Airline Management and Human Resource Development.

During and after his graduation, he has worked for various American carriers in operational departments, training and staff functions, program developer as well as financial controlling. He gained experience from Mergers & Acquisitions, Change Management undertakings and the related impacts on their Human Resources.

In his function as General Manger for Avconet Ltd. He develops the appropriate measures and structures needed for internal growth. Externally he recruits and builds through networking the international project teams to support Avconet clients and other network members with the right global expertise.

As an expert for Customer Care programs he became a specialist in achieving 'Excellence In Business Practises' through bringing out the best in people by establishing the right Employee Care atmosphere.

Peter is a great believer in corporate programs as a tool for organizational development.

## Zbigniew Labaj The Management Team Executive Director



Name:

Zbigniew Labaj

Profession:

Manager

MSc, MBA

Birthday:

03 January

Nationality:

Polish

### Key Tasks:

Zbig's career touched almost all levels of an airline organisation as well as project and program management, so he considers himself as "experienced".

He particularly likes project and program areas as the activities to have true and measured impact on any organisation and process. He finds it interesting to develop and implement newly-created ideas. He also always believes in simplification of administrative and procedural processes of organisations.

His key interests are focusing on sales and marketing nowadays. He believes that these two areas are now and will stay most important for any commercial organisation. Information technologies and their application in business is another subject Zbig is interested in. Zbig says that the services some had dreamt about and were pure futurology just few years ago, are cheaply available for everybody today.

He brings additional know-how as well as his network of specialists in rapidly developing areas of Europe.

Zbig enjoys tracking and cycling in Summer, down-hill and cross-country skiing in Winter, taking photographs all year round. He is currently also developing ideas for his PhD in data mining for sales and marketing.

## Jochen Kröhan Management Team Business Development Governmental Relations



### Key Tasks:

Aviation Manager with more than 30 years international experience on 4 continents. 7 years as Managing Director and Executive Board Member. Skilled in implementing complex restructuring measures while remaining sensitive to cultural differences. Expert in optimising market positions by developing and realizing result and future oriented market strategies as well as modernization processes within the company. Experienced in dealing successfully with government authorities, customers and staff members at various levels. Combines strong personal skills with communication power. Fluent in German, English and Spanish.

Join the Management team of Avconet to bring together the synergies from AviationSuccess ([www.aviationsuccess.net](http://www.aviationsuccess.net) - Training & Education) and the global resources of Avconet in a broader spectrum.

### Name:

Jochen Kröhan

### Profession:

Aviation Consultant

### Birthday:

May 13

### Nationality:

German

## Dieter Schmidt The Management Team Business Development Aviation Fire & Rescue Services



### Name:

Dieter Schmidt

### Profession:

Fire and Rescue  
Expert

### Birthday:

16 November

### Nationality:

German

### Key Tasks:

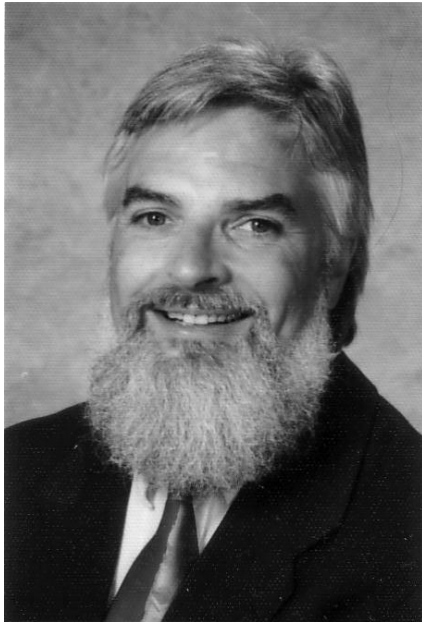
Dieter has 29 years of experience in the Fire service, including management roles in international military headquarters, fire schools, fire departments and international organisations (NATO, ICAO)

He is currently running a fire school as well as a fire department. In addition he is working for ICAO as a Fire and Rescue Expert,

Dieter was not only in charge of a cat 8 airport fire department, but he also served as an adviser in all matters pertaining to aviation fire protection and prevention to a multinational military HQ. His military and civil international missions comprised the evaluation of airport fire services, the development of training-concepts for National Aviation Fire Services and the preparation of Airport Emergency Plans. He was also involved in the restructuring of a National Aviation Fire Service.

Dieter, who holds a Fire Officer's degree, worked in Europe, Middle East, SE Asia and USA

## Michael Rabicano The Management Team Avconet UK – Project Finance



Name:

Michael Rabicano

Profession:

Economist

Birthday:

May 19

Nationality:

British

### Key Tasks:

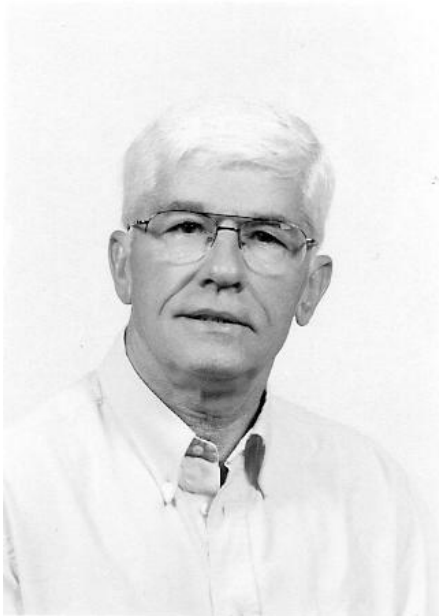
Economist, & trained shipbroker with 25 years of Aviation Project Financing experience.

Michael is a highly accomplished Executive with specialisation in Logistics, Process, Finance & and Human Resource Management, with considerable expertise of SAP across a wide spectrum of industrial sectors. Particular knowledge in the fields of Aviation, Freight, Shipping, Trade Facilitation, Telecommunications and Consumer Electronics (FMCG).

Longstanding experience in Business Administration, Financial Management & Accounting (Financial Rehabilitation), Financing & Investment, Business planning & Forecasting.

Highly internationally flexible after having worked in three different continents, with a proven ability to motivate and manage a multi-national, multi-cultural team. Even though an economist developed kind of keenness and depth of perception, decrement or discrimination especially in practical matters. Practise visible management and leadership by example.

## **Gilbert Edouard Billiez The Management Team Avconet France Airport Management**



### **Key Tasks:**

Gilbert has more than thirty years experience in the fields of CAA and airport management

As French Civil Aviation engineer, he was posted in Europe, Africa, South America, West Indies, Pacific Area, Middle East

He worked for French co-operation, ICAO, EU, Sofreavia

His studies of Civil Aviation allowed him to acquire a very good knowledge in all of fields of civil aviation. After having technical posts, he specialized in airport management Master of Airport Management (in French Civil Aviation School)

Following this, the posts of airport general director (Comoros) and CAA director adviser (Luxembourg) allowed him to have a sound experience in the fields of Civil Aviation Administration, Airport Management, Airport master plan, project management.

Successive assignments worldwide offered him to gain international experience and a deep understanding of global cultural issues and multinational team.

He has also a deep experience as teacher in French civil aviation school (Toulouse) and Africa school for civil aviation and meteorology (Niamey, Niger)

He worked and lived in several countries of Africa: Cameroon, Niger, Comoros Islands, Madagascar, Morocco, Chad, RDC.

Since 2005, he was international consultant for ICAO, EU (Last mission in Yemen for CAA restructuring)

### **Name:**

Gilbert Billiez

### **Profession:**

CAA & Airport  
management  
Expert

### **Birthday:**

21st of October

### **Nationality:**

French

## Juan Antonio Casanova The Management Team Avconet Spain Project Development



### Name:

Juan Antonio  
Casanova

### Profession:

Naval Engineer

### Birthday:

20 June

### Nationality:

Spanish

### Key Tasks:

Juan Antonio Casanova, served as CEO of Lima Airport Partners (concessionaire of the Lima Airport till 2030). Prior to becoming CEO of Lima Airport Partners S.R.L., served as Advisor to the Venezuelan and Colombian Investment Committees, and also as CEO of "Sistemas de Telecomunicaciones S.A.", the Spanish leader company in design, construction and telecommunications networks. In addition to that position he was a Member of the Board of the Joint Chambers of Commerce of Spain and several South American Countries.

Before Juan Antonio Casanova joined Acciona S.A. Group in 1990 as CEO of Ineuropa Handling, 2nd licensed operator of airport services in Spain. He also served as Chairman of ENUR S.A., investment and diversification vehicle of the Group, in services and industry.

He had a long working experience in Saudi Arabia as Vice President International to the Rolaco Group. He also served as Division General Manager of Prodinsa S.A. (Industrial holding of Banco Madrid and Banco Catalan de Desarrollo). His career started as Technical Manager of the Spanish Shipyard Astano S.A.

Casanova holds a degree in Naval Engineering and also holds an MBA from the INSEAD, Fontainebleau in France.



## Eng. Horacio Emilio Rossi The Management Team Avconet Americas Airport Engineering



**Name:**

Horacio Emilio Rossi

**Profession:** Airport  
Engineer

**Birthday:**

2 June

**Nationality:**

Argentinian / Italian

### Key Tasks:

Achieved Honours Civil Engineering degree at the age of 20. Achieved Honours Msc Degree in Engineering Management.  
Received Scholarships from: Confederation of British Industries, Deutsches Akademisches Austauschdiens, OEA/ICAO/UNAM, Hidronor.  
Named cabinet member and president of board of directors at the age of 24 in Fireland Territory. Since then over 25 year of holding senior positions.  
Developed completely a green field airport at Ushuaia including planning and construction. From 2 hills and three valleys, delivered an International airport used by B 747s and the Concorde (until it's last fatal flight).  
Designed and carried out Argentina's first airport privatization, and one of the first in Latin America in 1995.  
As Regional Manager for AA2000 SA, two years in a row responsible for first and third airports at independent nationwide customer satisfaction surveys. Also achieved productivity increases in 2001/2002 nearing 25%. (BRC and CRV)  
Invited by ICAO to present papers at several seminars.  
For Radiocom Inc. (USA) as VP in charge of business development of CNS/ATN systems and NavAids, successfully lead the company to winning ICAO bids for ATS systems procurement increasing turnover fivefold from 2004 to 2007.

## Ngoe Njasawaka NDOH The Management Team Avconet Africa Transport Economist



### Key Tasks:

BSc (London), MSc (Eng), Pg Diploma (STATS); 23 years experience in the aviation industry as a researcher, planning consultant, regulations and project management. Research output includes work on access system design, airport terminal simulation, terminal design and airline cost structure. Consulting work and reports include airport master planning, cargo terminal design, airport noise and emissions assessment, environmental impact studies, airport and airline competition modelling, airport and route choice demand, modelling and airport privatisation policy appraisal. He has held several positions with the Cameroon Civil Aviation Authority, including Director of Civil Aviation Security, Technical Officer on the West and Central Africa Safety and Security World Bank project – Cameroon component and also in charge of policy development in the domain of air transport and aviation security. Holder of ICAO PMU certificate in AVSEC management. English Speaking Cameroonian.

### Name:

Ngoe Njasawaka

NDOH

### Profession:

Transport  
Economist

### Birthday:

15 August

### Nationality:

Cameroonian

## Professor Herbert G. Harris The Management Team Avconet Asia - Legal Advisor



### Name:

Herbert G. Harris

### Profession:

Int'l Aviation Consultant

### Birthday:

January 9th

### Nationality:

New Zealander

### Key Tasks:

**Dr HARRIS** is a Professor, Faculty of International Law, & Dr of Transport, St Petersburg. He is also member of the International Law Association, Moscow.

**Dr HARRIS** has a solid academic background in **International, Institutional and Air and Space Law** and more than 40 years of experience in the field of **Civil Aviation**. As an aviation specialist ( international, and domestic) on **regulatory matters** he has a long track record in analysing national and **international** legal frameworks,

He is also familiar with the international players ICAO (he was the Scientific Head of the Project: "**The Implementation of International Civil Aviation Organization (ICAO) Principles In Russia and the CIS States** and the Development of the Common Transport Services Market"), IATA, CAA, FAA,... and has a deep knowledge of the **European** (Russia and CIS States, Belgium, Britain, Island) and **Asian** (Indonesia, Philippines, New Guinea and Thailand) Civil Aviation Regulations. He is also well known for his many years of experience in the South Pacific.

## Cynthia P. Angulo

### Assistant to the Management Team

### The Americas



#### Key Tasks:

Cynthia P. Angulo has worked in Lima Airport Partners, administrator of the Jorge Chavez International Airport in Peru since 2000. Besides giving administrative support to the COO, she was as well responsible for managing the Customer Service and Complaints area.

She holds a degree in International Trade (Import-Export). Cynthia has actively participated in Camisea Project, (consortium Shell-Bechtel-Odebrecht) giving administrative support to the management and communications area. Based on her 10 years of experience in international projects, her education in business, sales training, Customer Service management and in the administration area, she currently supports the management team of Avconet on various aspects. Her focus in Avconet is on the Network Membership area. Besides she serves as well an important link at the Frankfurt base to the Americas.

Furthermore she presently is working as a consultant for a corporation that specializes in manufacturing textiles and exporting such products to the US and Europe from her native country Peru. (Alpaka products)

Her extra-curricular activities have enabled her to develop the maturity needed to effectively manage multiple tasks relating to different levels of management.

#### Name:

Cynthia P.  
Angulo

#### Profession:

Administrative  
Officer  
International  
Commerce

#### Birthday:

08 August

#### Nationality:

Peruvian

## Eun-Young Park The Management Team Human Resources



### Name:

Eunyoung Park

### Profession:

Manager  
Human  
Resources &  
Global Sourcing

### Birthday:

20 February

### Nationality:

Korean

### Key Tasks:

Eun-Young had worked at the project of Incheon International Airport during October 1997~March 2001. She first worked for Parsons Overseas Engineering Company for two years until November 1999.

In December 1999, she joined the DLIA on commissioning and start-up project for Incheon International Airport as the first employee. Together with the founder of Avconet Ltd. she set up all local resources and was responsible during the 2 year project cycle for the well being of the multicultural team. She was assigned to HQ of Deutsche AercoConsult in Frankfurt in 2001 and worked assumed similar project responsibilities in Manila, Philippines in 2002.

Eun-Young has studied Mathematics at college and Statistics at graduate school in the U.S. and became the first local representative for Avconet Ltd. in Asia in 2005 - supporting companies in start-up or project related activities.

Effective March 1 2006, Eunyoung joined the Management Team of Avconet Ltd. as Manager Human Resources and Global Sourcing.

## Slaveyko Ervin Milanov The Management Team IT & System Administration



### Name:

Slaveyko Ervin  
Milanov

### Profession:

Student

### Birthday:

30. September

### Nationality:

Bulgarian

### Key Tasks:

Slavy is the backbone for all IT related matters for the Avconet Management Team – and as well occasionally for some project team members in the field.

His passion is programming and homepage databases, but he as well supports the Avconet Experts Team with all kind of Communication and Hardware solutions.

His dream job, once he finishes his studies will be in an international setting – Which is why he likes as well the working together with the Experts from Avconet.

He is Bulgarian, born in Sofia. 2008 is his 4th year in Frankfurt. He is studying economics & informatics at University of Applied Sciences Frankfurt am Main and speaks – like most Bulgarians – besides a lot of programming languages – as well several living languages.

## Zsuzsa Kékesi The Management Team Marketing & E - Commerce



**Name:**

Zsuzsa Kékesi

**Profession:**

Economist, consultant

Special areas:

Aviation, e-Business

**Birthday:**

19. September

**Nationality:**

Hungarian

### Key Tasks:

Zsuzsa made her degree in marketing and afterwards she started working for an internet service provider company, where she was responsible for online development projects at new customers.

In 2001 she joined Malev Hungarian Airlines, where she worked in several projects like e-commerce and e-ticketing. She was responsible for developing Malev's website and introduce e-check-in. Besides Malev she joined the programme of IATA and helped other airlines in e-ticketing introduction as a consultant.

Recently she has worked for Lufthansa Systems in revenue integrity projects as a business analyst and coordinated a project at a German-Hungarian joint venture media company to create and launch a new web 2.0 travel portal.

## Tim Fongern The Management Team Research & Development



**Name:**

Tim Fongern

**Profession:**

Law-Student  
Aviation Salesman

**Birthday:**

25 December

**Nationality:**

German

### Key Tasks:

Tim assists the Avconet Management Team in designing project proposals and various aspects of up-to date Aviation internet research activities whilst completing his studies in law at Johannes-Gutenberg-University, Mainz.

Before he started his studies, Tim absolved a 2-½-years-training in airport management (aviation salesman/Luftverkehrskaufmann) with Fraport AG, Frankfurt/Main.

Tim worked project-related for DACO Deutsche AeroConsult GmbH, VAS Vienna Airport Services (Austria) and Schiphol International B.V. (The Netherlands).



## Christian Hillebrand The Management Team Web Applications & Projects



### Name:

Christian  
Hillebrand

### Profession:

IT Consultant  
Master's degree  
in computing  
science

### Birthday:

30. August

### Nationality:

Bavarian

### Key Tasks:

Christian is currently working on his PhD Thesis in computing science at the technical university in Munich (chair skilled in operating systems, mobile systems and security). Topics are positioning methods on location based services on mobile networks.

During his employment at the university he got much know-how on mobile application development, online/mobile community service support and security engineering in government and 3rd party founded projects.

Outside the university work, he co-founded Ulysta GmbH, a online and mobile application development company furthermore he developed and implemented the technical basics on artchalking, a WLAN art project in Munich.

Skilled with special online community know-how, he designed dachaueriz.de a local internet newspaper as test field for newly invented mobile services for wireless near field technologies like bluetooth and WLAN for his PhD thesis.

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