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Aviation Consultancy Network

The Senior Advisory Team



W. Martin Braham Senior Advisory Team Airline & Tourism Management



Name:

W. Martin
Braham

Profession:

President

Birthday:

13 May

Nationality:

American

Key Tasks:

As one of the Members of the Senior Advisory Board, Marty brings along more than 35 years of sound Aviation Management experience. Since the idea of the Aviation Consultancy Network was born he supported and co-formed it.

During his career at Delta Air Lines he held roles of increasing responsibilities, was a well respected and easy to approach people person and served as Senior Vice President - Airport Customer Service. In this function he was responsible for airport facility needs, equipment, operations and Human Resources for the third biggest Air Line worldwide. Subsequent to this assignment, he founded Delta Global Services, assembled a team and established a business plan to create a wholly owned subsidiary for Delta Air Lines that provides airport services and training to Delta and other US Airlines. DGS is now one of the biggest ground handlers in the US with about 8,000 employees.

Post retirement from Delta Marty serves as Executive Director - DATE (Delta-Aeroflot Travel Enterprise). With efforts directed towards growth of travel and tourism into and out of Russia.

Dieter B. Stoker Senior Advisory Team Airline Flight Operations Management



Key Tasks:

Almost forty years experience in International leadership, project management, business planning, and risk prevention within Delta Air Lines and Air France.

Substantial leadership positions involving broad aspects of airline operations within US, Europe and Asia. Recognized as an authority on ATC procedures and International flying.

Experiences have included responsibilities for engineering, passenger service, operations, scheduling, and safety and quality assurance.

Name:

Dieter B. Stoker

Profession:

Airline
Operations
Specialist,
Project Manager

Birthday:

23 November

Nationality:

Native German ,
US Citizen

Capt. Georg F. Fongern Senior Advisory Team Aviation Security Human Performance



Key Tasks:

Captain Georg FONGERN has a nearly 35-years-career in Civil Aviation.

Besides being a current and licensed Captain on Airbus A340 and A330 for a major European Airline (~ 18.000 hrs experience) he serves since more than 30 years in key functions as safety-, operational- and security expert on national and international level.

Extensive media experience in this area as well as intensive cooperation with governments and international bodies brought him into many projects like the public mediation process of capacity enhancement program of Frankfurt Airport.

Expertise in the Security area made him a discussion partner of governments after 9/11 and expert on different Security seminars

(e.g. 2nd ARAVSEC, Jeddah, Mar.2007 etc.)

As Executive Vice President Capt. Fongern carries the political responsibility of the wide area of Human Performance (Training, Licensing, Aeromedical), Industrial Policies, Dangerous Goods and Security in IFALPA (International Federation of Airline Pilots Associations representing over 100.000 airline pilots globally).

In this capacity he conveys the key messages of aviation-safety and -security globally to governments, regulators, industry and the public.

Captain Fongern was born in Germany and citizen of Austria. He is 55years old , married and has 3 children.

Name:

Georg Fongern

Profession:

Commercial Pilot

Advisor to CAA's

Birthday:

16 May

Nationality:

German

Michel Saunier Senior Advisory Team Airport & Aviation IT & Security



Name:

Michel Saunier

Profession:

Security Expert

Birthday:

24 December

Nationality:

French / living in
Switzerland

Key Tasks:

Michel Saunier used to work as a Senior Director in SITA INC, Competency Centre Government & Security, supporting the sale of Border Management, Security and Identity management solutions.

Before he held various positions such as CIO, Airline Telecommunications Dept. Head, Airline Flight & Ground operations, VP Network Operations of a major Telco and IT&T Service provider, Consultant, University Professor, Air Transport Security expert,

Michel Saunier is a French citizen, based in Geneva (Switzerland). He speaks French, English and some German, when he feels like. He brings along work experience from all continents and is a big fan of intercultural awareness subjects.

In the Management Team of Avconet he supports in all Security & IT related matters as well with his Network of contacts in the aviation academical field in Europe and the US.

Andrew P. Roman Senior Advisory Team Airport Hub Development



Name:

Andrew P.
Roman

Profession:

Aviation
Consultant

Birthday:

17 March

Nationality:

U.S. American

Key Tasks:

Andy's commercial aviation and airport experience covers 42 years encompassing over a dozen different cities and airports, both in the United States and Europe. Extensive knowledge in the fundamentals of day-to-day operations in both the airline and airport sectors.

With over half that time in managerial capacity, strengths include teambuilding, procedural development for customer service initiatives, and extensive liaison with outside parties in airside operations. Has been involved in both terminal construction and transfer and airport start-up.

Manfred Steffen Senior Advisory Team Airport Master Planning



Key Tasks:

As being responsible for the overall planning of the successful new Munich International Airport, Manfred's career touched almost all fields and levels of airport planning and design. It included also the fields of master planning, architecture, visual design and landscaping as well as traffic and airport engineering. Manfred worked for the European Commission at Brussels as a team member of *Project assessment airports* of the Directorate General for Transport and as consultant for airport projects in Europe and overseas. The consultancy activities covered airport master planning as well as passenger and cargo terminal design, the assistance of airport managements with regard to the evaluation of operational options and the selection of appropriate engineers and planners for the execution of projects.

Manfred believes that good and anticipating master planning which covers the near and the far future as well is a vital element for the economically and operationally successful development of an airport. At the same time long term master planning must provide sufficient freedom and flexibility to realize also new ideas and innovative solutions.

Manfred enjoys motorcycle and bicycle riding as well as downhill and cross country skiing in the winter. He likes to read books and to listen to classical music.

Name:

Manfred Steffen

Profession:

Master of Science
Former Vice
President -
Director Planning
and Construction,
Munich Airport

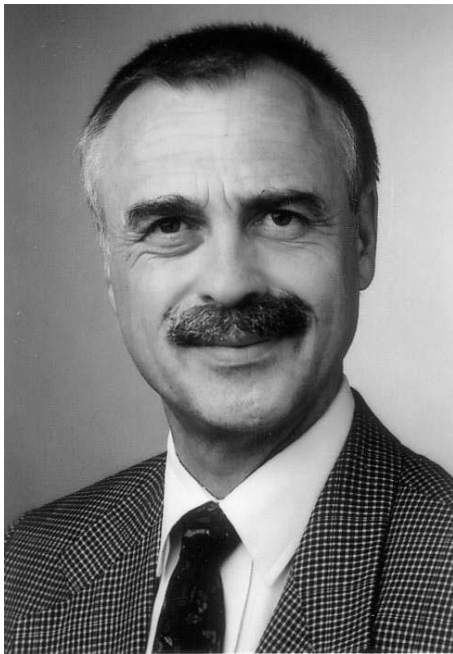
Birthday:

August 26

Nationality:

German

Gerd-Dieter Schmidt **Senior Advisory Team** **Airport Planning and Development**



Key Tasks:

Gerd-Dieter Schmidt currently is engaged in regional airport development projects in Germany and Turkey. His tasks mainly are the assessment, supervision and control of the airport master planning and design.

Prior to the present projects, he was assigned consultant / project director for airport development, renovation and construction with several international organisations in the Philippines, Kambodia, United Arab Emirates, Georgia, Hungary and Peru.

He has 28 years of experience in airport planning, assessment, development, design, tendering and construction supervision. He is holder of a commercial pilots license.

Name:

Gerd-Dieter
Schmidt

Profession:

Aviation
Architect

Birthday:

18 September

Nationality:

German

Jhan Schmitz Senior Advisory Team Transport and Engineering



Name:

Jhan Schmitz

Profession:

Program
Manager

Birthday:

9 December

Nationality:

USA

Key Tasks:

Jhan is currently Group Vice President of CH2M HILL and over the past year has been acting as Program Director for reconstruction in the public works sector for the US Mission in Iraq, following his assignment as team leader for post-conflict assessments in Iraq for the World Bank.

Jhan has over 30 years of experience in airport planning, development, design, construction, and operations. Prior to his Iraq assignments, he consulted on airport development and privatization in Europe and the Middle East, on optimizing airport operations for clients in Asia, and on master planning and airport security measures for airports in North America.

He was Program Manager for the new Hong Kong International Airport and related projects, and has had senior management/program management and consulting assignments on airports throughout Europe, the Middle East and Asia.

Salah Mudara Senior Advisory Team Aviation Safety, Human Factors & Emergency Response Planning



Name:

Salah Mudara

Profession:

Aviation Safety

Birthday:

12 October

Nationality:

Bahraini

Key Tasks:

Salah MUDARA has over 35 years experience in Aviation Technical, Engineering, Operations, Aviation Safety program development and Aircraft Accident Investigation. Graduated as an Aeronautical Engineer from UK, and later attained his MBA in Aerospace Management from Toulouse, France. Through his career, he has attained numerous qualifications in the aviation arena from world renowned institutes. He has also received training on various company aircraft.

Has held various management positions in a number of airlines, before opting for independent aviation training & advisory services. His last post was Manager Flight Safety & Operation Technical with the first and largest low cost carrier in the Middle East. His professional affiliation over the years has been as member of IATA Safety Committee, Arab Air Carriers Organization's Technical & Safety Committee, International Society of Air Safety Investigators, Flight Safety Foundation, International Airlines Technical Pool, and Board of Directors - American Mission School (Alraja) Bahrain.

Has been involved in the investigation of various aircraft accidents/incidents involving company aircraft, including an Airbus A320 accident Aug/2000 in Bahrain, and A320 accident in Abu Dhabi, Mar/1997. Has been a speaker in a number of international conferences, and currently lectures on various Aviation Safety, Human Factors, Crew Resource Management & Emergency Response topics at different international operators and institutes.

Salah has also been part of Airbus safety task force team, that produced the first "Safety Manager's Handbook", and part of Global Aviation Information Network (GAIN) which produced the first "Operator's Flight Safety Handbook".

Salah is a Bahraini citizen. He is 56 years old, married and has 4 children.

Peter J. Weiss Senior Advisory Team Airline Management & CAA Advisor



Key Tasks:

Peter-J. WEISS has 39 years career in international civil aviation affairs and aviation management experience at high level positions.

Being the Safety Advisor with the EU-SEA Asean Air Transport Integration Project is just the tip of a long list of international projects that he was part of: Technical Director in EUSAARC, Project Coordinator in the Philippines for ICAO TCB, Long Term Safety Expert for EU-South Asia and EU-South East Asia Civil Aviation Projects, to name just a few of them.

He became such a much sought-after advisor following his professional development in the aviation industry. After having started as dispatcher he became a pilot, studied law and was team member in a number of start up and restructuring teams, often taken on responsibility during the critical phases, i.e. as Vice President Operations in Gulf Air or as Safety and Quality Manager in Royal Jet.

Being trained and experiences as JAR Quality Auditor, IOSA safety Auditor and ICAO SMS instructor he is a successful creator of many Safety Management Systems and State Safety Programs.

Numerous Operations Manuals, Safety and Quality Manuals and Civil Aviation Regulations bear his signature and he has been collecting experience in Europe, GUS states, Middle East, South Asia and South East Asia in aviation companies and Civil Aviation Authorities with various regulatory systems.

He is German citizen, currently senior consultant recorded on ICAO and IATA rosters, and presently residing in Bangkok, Thailand..

Name:

Peter-J. Weiss

Profession:

Commercial Pilot
Airline Management &
CAA advisor

Birthday:

08 December

Nationality:

German

Steve Zerkowitz Senior Advisory Team Research and Operation



Name:

Steeve Zerkowitz

Profession:

Air Traffic
Manager

Birthday:

12 July

Nationality:

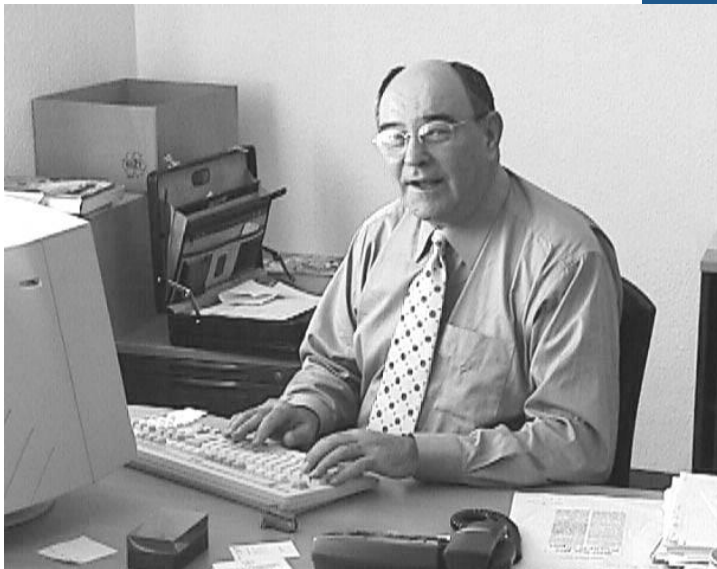
Belgium

Key Tasks:

Steeve has a privately owned, independent company, registered under Belgian trade law with the aim of supplying a wide range of support services to the aviation industry. It is one of the EUROCONTROL framework companies.

His company BluSky ATM provides value added consultation services in the field of air traffic management. The fields covered are air/ground data link, advanced navigation and surveillance techniques, controller and airborne decision support tools, ATC system architecture and airport operations as well as the development and maintenance of advanced ATM concepts, like Collaborative Decision Making (CDM), System Wide Information Management (SWIM) and Free Flight operations.

Robert V. Newsum Senior Advisory Team Airline Cargo Management



Name:

Robert V. Newsum

Profession:

Airport and Aviation
Consultant

Birthday:

24 August

Nationality:

British

Key Tasks:

Bob has worked extensively in the airline and airport environment both directly for major international airlines and as a consultant in various overseas locations.

Bob has considerable knowledge of aviation marketing and operational procedures. He is an experienced consultant in airport start-up, relocation, operational readiness, re-engineering and overall project management. His main expertise results from + 20 years in Cargo Senior Management.

Presently bob is involved in some advisory activities for the Cargo development of the new terminal in Bangkok.

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